

# Board of Trustees Minutes for October 27, 2022 @ 4pm (zoom)

| 1    | Call to Order and Evocation                          | Pg 2           | Chris/Rev Janis 5 min |        |
|------|--|----------------|-----------------------|--------|
| 2    | Visioning  |                | Rev Janis             | 15 min |
| 3    | Checking In  |                | All                   | 5 min  |
| 4    | Last Month's Minutes                                 |                | Done                  | 0 min  |
| 5    | Call to Audience                                     |                | Chris                 | 1 min  |
| 6    | Finance/Stewardship Report                           | Pgs 10-13      | Janet                 | 10 min |
|      | Discussion of current fiscal status                  |                |                       |        |
| 7    | Review Current Business Items                        | Pg 2           | Rev Janis/All         | 10 min |
|      | 911 S. Craycroft (office) update                     |                |                       |        |
|      | LTW in-person meeting update/thoughts                |                |                       |        |
| 8а-р | Review Current Activities                            | Pgs 2-4        | All                   | 15 min |
|      | (incl. questions raised or deferred at last Board me | eeting)        |                       |        |
| 9    | The 2022-2023 Planning Cycle                         | Pg 4-5         |                       |        |
|      | Planning Meeting Needed?                             |                | All                   | 2 min  |
|      | Next Board meeting                                   |                | All                   | 2 min  |
|      | Upcoming Guest Speakers                              |                |                       | 5 min  |
| 10   | New Business for This Meeting?                       | Pg 5           | All                   | 15 min |
|      | Re-assigning liaisonships                            |                |                       |        |
|      | Potential for advertising in the Davis-Monthan rele  | ocation guide  |                       |        |
|      | Assessing interest in participating in the February  | 2023 CSL Vista |                       |        |
| 11   | New Business for Next/Future Meeting?                | Pg 5           | All                   | 2 min  |
|      | Choosing dates for our 2023 Community Envisioni      | ng             |                       |        |
| 12   | Sunday Gratitudes                                    | Pgs 5-6        | All                   | 5 min  |
| 13   | Review 'Responsible Board Member' Schedule           | Pg 6           | All                   | 2 min  |
| 14   | Lead Newsletter Articles                             | Pg 6           | All                   | 1 min  |
| 15   | Calendar Look Ahead                                  | Pgs 6-8        | All                   | 5 min  |
| 16   | Team Reports   | Pgs 8-10       | All                   | 2 min  |
|      | Adjourn and Pray out                                 |                | Rev Janis             |        |

Present: Chris Wheeler, Madeline Pallanes, Janet Salese, Linda Bullock, Rev Janis Farmer

Absent: Maria Schuchardt (out of town)

In Service: Chris Wheeler (Running the meeting), Rev Janis (Scribe, high watch/visioning)

Guests: none

## Center for Spiritual Living Tucson Board Minutes from October 27, 2022 Meeting

#### 1 Call to Order/Evocation 4:15 pm

Chris/Rev Janis

2 Visioning Rev Janis

#### Q: What is the Highest Vision or Highest Ideal for Center for Spiritual Living Tucson?

A: Classic stage with red curtains, Audience of seekers. Powerful messages; Many diverse faces, showers of blessings; Large, open field, Outline of a mountain ridge; Large group of people in dark silhouette in front of a light background, surrounded by clouds, Lines of rural mailboxes on posts.

#### Q: What must be released, embraced or become for us to live this highest vision?

A: Classic séance image, trumpet with white gloves hands, golden light, darkness futurism; More people walking up Tumamoc Hill (?) Increase in engagement and participation; Looking up at a large building from street level, Blackbird silhouette; Contact former participants, women.

#### Q: Is there anything else that wants to be known, understood, or realized? What else?

A: Tapestry, blazing fire in a large fireplace, soup, food, nourishment; Tall trees, a lazy river flowing; Parakeet on a perch; The end of the year is coming.

| 3 Checking In (briefly, please) | All                        |
|---------------------------------|----------------------------|
| 4 Last Month's Minutes          | Done                       |
| 5 Call to Audience              | Chris                      |
| No audience                     |                            |
| 6 Financial/Stewardship Report  | Janet                      |
| 6a Current Financial Panarting  | Papart attached pages 10.1 |

### 6a Current Financial Reporting Report attached, pages 10-13

**6b Soliciting potential local charities for our 2023 charity** that supports self-determined living happens during November, so that we can hear from the top three recommended charities in December and the congregation can vote during the first Sunday of January.

#### 7 Current Business Items Rev Janis/All

#### 7a 911 S Craycroft facility update

Nothing at the office

#### 7b. Live Theater Workshop (LTW) update

- Live Theater Workshops is happy having us as renters.
- Janet working with Michael Martinez to define our contract for the next six-month period December through May. Because of the theater's performance schedules, there will be two (nearly) one-month periods when we will not be able to use the theater space. We get to decide whether we wish to do our weekly Sunday services at the office, 911 S Craycroft or on our Sunday zoom link.

The first 4-week period we won't be able to use the theater is December 11 – January 1. A survey of the extended leadership has indicated that the overwhelming preference was to have the bulk of the gatherings solely on zoom. The only exception was a request to have an in-person candlelighting at the Unity of Tucson labyrinth, which has been scheduled for December 21<sup>st</sup>.

LTW has decided to make adjust their theater use policy to make mask-wearing encouraged but not required for attendance. Our Board discussed this change and decided to also amend our policy. As of October 30<sup>th</sup> (effective immediately), masks are encouraged for participation, but not required.

#### **8 Review of Current Activities**

|   | 8a Education    | Classes continue. More planned. Full report, below. | Rev Janis |  |  |  |  |  |  |
|---|-----------------|---|-----------|--|--|--|--|--|--|
| ſ | <b>8b</b> Youth | No change at this point                             | Maria     |  |  |  |  |  |  |

| <b>8c</b> Board | Have you checked with your team members or leaders to see how they are | Chris |
|-----------------|--|-------|
| Liaisons        | doing? With meeting in person, this seems to be less of an issue.      |       |
|                 | Would any of your teams appreciate more volunteers? Greeters, yes      |       |
|                 |  | ·     |

#### 8d Community & Growth

**Credo:** CSLT inspires spiritual expression in community with all and offers an accepting, loving, and peaceful way of living a joyful, healthier, and more abundant life.

#### **CSLT Online Community Presence:**

<u>YouTube</u>: The recordings of our online services continue to be viewed on YouTube. We also live-stream our complete Sunday service on YouTube (with between 3-5 views (average) during the live service), though we are only recording the talk and prayer, per our previous agreement with the band. There are now 139 subscribers to our site, up from 132. Our most watched service (later) was Sunday, September 25 with 37 views. The second most watched was September 18th with 25 views. We had 187 views last month totaling 22.6 hours. Both those numbers are a little bit higher than usual. Most views were by non-subscribers. <a href="Instagram">Instagram</a>: As of this writing, we have 114 Instagram followers & 148 posts (as of October 20th). If posting on Instagram is fun for you, contact the office to join the Instagram team.

**Newsletter Statistics**: Four newsletters were sent during September to between 533-537 subscribers. Between 251 & 271 people (49-51%) opened them, and 17-22% of those who opened also clicked on something for further reading. While our open rate, and click-through rate, are slightly down for us, we remain well above average for our industry. These continue to be truly exceptional readership and participation rates.

**Morning Meditation**. Daily practice continues. The current leaders have agreed to continue the daily morning practice through October 2022. We know that those participating get good value from the practice, and we/they are open to having others join in as they feel intrigued and called.

**8e Covid 19** Live Theatre Workshop has stringent, protective protocols which we abide by. As a new facility, built during the pandemic, they have the volume and quality of air handlers which reduce risks to humans. **Masks have become encouraged, not mandatory**. People are encouraged to distance as they feel the need. We augment their practices with color-coded nametags (green = hugs ok, yellow = ask me first, red = no contact, please).

#### 8f Small Groups

**Prosperity Mastermind Group** continue to meet online. The group continues to meet 1<sup>st</sup> and 3<sup>rd</sup> Sundays 2pm in our second zoom room. New graduates invited to participate. Five people regularly attend. Good results are being achieved.

**Men's Group**, which was begin in 2014(!) meets twice monthly in person, with some members of the group joining the conversation from the shared zoom room.

Janet Salese hosts **Full Moon Labyrinth Walk** as a regular activity for which we advertise and encourage participation of those interested. The September walk had 11 attendees, six of who found us through the advertisement in the Natural Awakenings Magazine. The October 9<sup>th</sup> walk had 10 attendees.

The date of the November walk has been changed to accommodate the desire to walk the night before election day, to walk in support of the highest and best outcome from the midterm elections.

The remaining schedule for 2022 is: Nov 7 - 7pm, Dec 7 - 7pm

**Sacred Cinema** – The September movie was "Walk with Me" (available on Amazon Prime). It didn't happen. The October movie was/will be "The Shack", available on Netflix. It was attended by 3 persons. The November movie will be "I Can Only Imagine", available on YouTube.

**Lunch Bunch** -- Madeline hosts a regular gathering at Basha's food court (Swan and Ft Lowell) on the 4<sup>th</sup> Sunday. September's lunch bunch was attended by 7 persons. October's Lunch Bunch happened on the 23<sup>rd</sup> and was attended by 4 persons.

#### 8g Other Places We Might Advertise? - Madeline

Madeline continues to share our upcoming events through our Facebook page.

Discussion in new business about another advertising opportunity.

**8h. Directory – Janet.** Our directory was updated the end of October and contains 34 persons. An invitation to participate was included in the newsletter on September 21 and 28.

#### 8i. CSL Member Council Meeting - (Madeline) will catch up.

#### 8j. Spiritual Living Circles - Madeline.

Online Summer Virtual Spiritual Living Circles are held on Thursdays 7 – 8:30 MT (6 -7:30pm for Tucson) in June, July and August. To register csl.org/spiritual-living-circles.

We don't know if these are continuing or not.

**8k.** Leadership Training Opportunities for Board Members –On hold, pending us getting settled at our new Sunday location, and our new board members get in place.

#### **81. Prospective Board Members?**

We are grateful to have Linda Bullock join our board as our newest member as a member-at-large. Later in the agenda we will discuss adjusting our liaison relationships.

We still have one open seat. The other prospective member we had talked with has too much going on right now to serve on our board at the present time & thanked us for the opportunity to consider the invitation.

#### 8m. Annual Meeting/Annual Report

Annual Report was included in the Sept 21, Sept 28 and Oct 5 electronic newsletters, and has been posted on the tucsoncsl.org website (under Organizational Documents).

Members were invited to attend the annual meeting by postcard, which was mailed on Sept 6<sup>th</sup>.

The Annual Meeting was held at the Office on October 2<sup>nd</sup> from 11:30 until about 12:30 with 14 person participating in person and another 6 attempting to join on zoom. For unknown reasons, the sound on zoom was inadequate, even though it had been tested before the meeting began.

#### 8n. Annual Meeting Debrief

Does anyone have any comments they wish to make about the annual meeting? No.

#### **80.** Outreach/In-person marketing? Any ideas or progress on this topic? Not yet.

**8p.** The **2023** Calendars, spearheaded by Maria and Mariann, are being printed for sending to our major donors and being made available for sale to our congregants. This primarily serves in support of community building within the congregation, but also could be thought of as a low-key outreach/marketing activity.

55 calendars are being printed for distribution and will be available for sale at \$15 Ea. If we run out, we can print more.

#### 9 2021-2022 Planning Cycle

#### 9a Planning Mtg?

**9b Board Mtgs** November 24<sup>th</sup> is Thanksgiving. Do we wish to move this meeting off of Thanksgiving night, or does this date (@ 4pm, on zoom) work for everyone? Tentative decision to move it to Friday the 25<sup>th</sup> at 4pm on zoom. Need to confirm with Maria when she returns from her travels.

#### **9c Guest Speakers**

• Rev Karen Russo kicked off our prosperity series using her book *The Money Keys* on October 2<sup>nd</sup>. She'll provided program outlines for the in-person class that Pat Masters is facilitating on Wednesday afternoons 2-4pm and the online one that Rev Janis is facilitating on Monday evenings 5-6:30pm,

provide zoom support for instructors, create promo material for us to use on our FB page, and share our classes with her virtual community.

"Expressing Gratitude" Service planned for November 27<sup>th</sup> with mostly (sing-along) music and a variety
of participants reading prose or poetry during the service. Seven persons have already volunteered to
speak, or sing. The tentative program has been set. It will be a luscious service, and because of the
amount of music included there will be no recording. It will be zoomed, and livestreamed for those
interested in partipating/observing.

#### 10 New Business for this Meeting?

A. With Linda joining our board, we need to look at re-allocating the board liaisonships.

#### **Current Board Liaisonships:**

Rev. J: Sundays, Practitioner Core, Education, Admin, Ops, Altared States

Maria: Chair, Trustees, Hospitality, Youth Program,

Chris: Vice Chair, Newcomers' Team,

Madeline: Secretary, Marcomm, Outreach, Video, Membership, In-person celebrations, Bookstore

Janet: Treasurer, Full moon Labyrinth walk, Cinema, Greeters,

**Linda**: Since Linda is a host, she assumes liaison-ship of the host team. Marya Wheeler retains the team leadership. Madeline and Linda to discuss/decide which of Madeline's responsibilities will shift to Linda.

- B. **Advertising** in the Davis-Monthan relocation guide? (mybaseguide.com/installation/davis-monthan-afb/) The board discussed and considered this advertising opportunity, recognizing the potential audience of individuals we could reach at the air base, and decided that for the money required (\$3K-\$6K/year), it was not a good value.
- C. Assessing interest in participating in the **February 2023 CSL Vista.** Tentative yes, since it is reasonably local. Awaiting further details about the program.

| Tabled Items | Next steps for Consolidated Community Campus: Further discussion of this item is tabled  |
|--------------|--|
|              | until Center and community growth clarifies our needs.                                   |
|              | Small group Requirements - Further discussion of this topic tabled for now.              |
|              | Paid Administrative support in the office, deferred until building open                  |
|              | Idea parked until after we return to meeting in person: Creation (or Reviving) of a CSLT |
|              | Business Directory for those who wish to advertise their services to each other.         |
|              | Deferred Coffee News advertising decision, pending our return to in person meetings.     |

#### 11 New Business Items for Next Meeting?

#### **Community Envisioning – January 2023**

Typically we schedule a 2-day (Friday night-Saturday morning) community envisioning practice to solicit input from the community about activities and events that we, as individuals in our community, desire to experience or have happen during the next calendar year. We have done this on zoom the last two years.

Do we want to do this? On zoom, or in person? Preferably zoom, to include those not in Tucson.

When? We don't have to decide today. We can decide in November when Maria is present at our meeting.

#### 12 Sunday Gratitudes

| Date  | Honoree   |
|-------|---|
| 10/23 | Hindu Celebration of Diwali                         |
| 10/30 | All souls day                                       |
| 11/6  | Birthdays & significant anniversaries, Election day |
| 11/13 | Zoom hosts, veterans                                |

| 11/20 | Thanksgiving day,                     |
|-------|---------------------------------------|
| 11/27 | Music team                            |
| 12/4  | Birthdays & significant anniversaries |

#### 13 Responsible Board Member @LTW Schedule (also responsible for uploading video, help available)

| Sunday | Who?     |
|--------|----------|
| 10/23  | Madeline |
| 10/30  | Chris    |
| 11/6   | Maria    |
| 11/13  | Madeline |
| 11/20  | Chris    |
| 11/27  | Linda    |
| 12/4   | Maria    |

#### 14 Newsletter Articles: Due Who is writing

10/23 Rev Janis 10/30 Chris 11/6 Maria 11/13 Madeline 11/20 Janet 11/27 Linda 12/4 Rev Janis

Rotation: Rev. Janis  $\rightarrow$  Chris  $\rightarrow$  Maria  $\rightarrow$  Madeline  $\rightarrow$  Janet  $\rightarrow$  Linda

**15 Calendar Review** Pages 6-7 **16 Team Reports** Pages 7-9

#### **Adjourn and Pray Out 6pm**

#### **Calendar (Look Ahead!)**

|                |               |    | October 2022  |               |    |    |
|----------------|---------------|----|---------------|---------------|----|----|
| 2 Rev Karen    | 3 Money       | 4  | 5 MoneyKeys   | 6 Vision Core | 7  | 8  |
| Russo spkg     | Keys bk stdy  |    | in-person bk  | 6:30p (z)     |    |    |
| CSLT Annual    | 5-6:30 (RevJ) |    | stdy 2-4pm.   |               |    |    |
| Mtg - office + |               |    | (P.Masters)   |               |    |    |
| Prosperity     |               |    |               |               |    |    |
| Alums 2pm      |               |    |               |               |    |    |
| 9 Full Moon    | 10 Money      | 11 | 12 Money      | 13            | 14 | 15 |
| Labr Walk 7p   | Keys bk stdy  |    | Keys in-pers. |               |    |    |
|                | 5-6:30 (RevJ) |    | bk stdy 2-4p. |               |    |    |
|                |               |    | (P.Masters)   |               |    |    |
| 16 Pros+       | 17 Money      | 18 | 19 Money      | 20            | 21 | 22 |
| Alums 2pm      | Keys bk stdy  |    | Keys in-pers. |               |    |    |
| Movie 3p       | 5-6:30 (RevJ) |    | bk stdy 2-4p. |               |    |    |
|                |               |    | (P.Masters)   |               |    |    |

| 23 Lunch       | 24 Money         | 25                    | 26 Money       | 27 Board Mtg (z)        | 28          | 29         |
|----------------|------------------|-----------------------|----------------|-------------------------|-------------|------------|
| Bunch @        | Keys bk stdy     |                       | Keys in-pers.  |                         |             |            |
| Bashas         | 5-6:30 (RevJ)    |                       | bk stdy 2-4p.  |                         |             |            |
|                |                  |                       | (P.Masters)    |                         |             |            |
| 30             | 31 Money         | <b>NOV 1</b> Sharon's | 2 Money        | 3 Vision Core           | 4           | 5          |
|                | Keys bk stdy     | (z) Gratitude         | Keys in-pers.  | 6:30p (z)               |             |            |
|                | 5-6:30 (RevJ)    | Practice              | bk stdy 2-4p.  |                         |             |            |
|                |                  |                       | (P.Masters)    |                         |             |            |
|                |                  |                       | November 2022  | 2                       |             |            |
| 6 Prosperity   | 7 Full Moon      | 8 Sharon's (z)        | 9 Money        | 10                      | 11          | 12         |
| Alums 2pm      | Labyrinth        | Gratitude             | Keys in-pers.  |                         |             |            |
| -              | Walk 7pm         | Practice              | Bk study       |                         |             |            |
|                | Rev J (z)        |                       | potluck! 4p.   |                         |             |            |
|                | grat's class     |                       | (P.Masters)    |                         |             |            |
| 13             | 14 Rev J (z)     | 15 Sharon's (z)       | 16             | 17                      | 18          | 19         |
|                | grat's class,    | Gratitude             |                |                         |             |            |
|                | 5-6:30pm         | Practice              |                |                         |             |            |
| 20 Pros        | 21 Rev J (z)     | 22 Sharon's (z)       | 23             | 24                      | 25 Board    | 26         |
| Alums 2pm      | grat's class,    | Gratitude             |                |                         | Mtg (z) 4pm |            |
| Movie 3p       | 5-6:30pm         | Practice              |                |                         | -5(,        |            |
| 27 Gratitude   | 28 Rev J (z)     | 29 Sharon's (z)       | 30             | <b>DEC 1</b> VisionCore | 2           | 3          |
| Service        | grat's class,    | Gratitude             |                | 6:30p (zoom)            |             |            |
| Lunch Bunch    | 5-6:30pm         | Practice              |                |                         |             |            |
| @ Bashas       |                  |                       |                |                         |             |            |
|                | 1                | 1                     | December 2022  | 2                       | ·           |            |
| 4 Prosperity   | 5                | 6                     | 7 Full moon    | 8                       | 9           | 10         |
| Alums 2pm      |                  |                       | labyrinth      |                         |             |            |
| '              |                  |                       | walk 7pm       |                         |             |            |
| 11             | 12               | 13                    | 14             | 15                      | 16          | 17         |
|                |                  |                       |                |                         |             |            |
| 18 Pros        | 19               | 20 Solstice in        | 21 Solstice at | 22 Board Mtg (z).       | 23          | 24         |
| Alums 2pm      |                  | person (zoom)         | Unity labyr.   | Are we good             |             |            |
| Movie 3p       |                  | 6pm                   | 5pm.           | meeting this day?       |             |            |
| 25 Lunch       | 26               | 27                    | 28             | 29                      | 30          | 31 Endings |
| Bunch @        |                  |                       |                |                         |             | & Begin's  |
| Bashas ?       |                  |                       |                |                         |             | (zoom)     |
| Skip this one  |                  |                       |                |                         |             |            |
| (Greyed out Su | ndays will not b | e held at Live Thea   | ater Workshops | . Instead we'll meet    | on zoom)    |            |
| -              |                  |                       | January 2023   |                         | ·           |            |
| 1 Prosperity   | 2                | 3                     | 4              | 5 Vision Core           | 6           | 7          |
| Alums 2pm      |                  |                       |                | 6:30pm (z)              |             |            |

| Alums 2pm            |    |    |    | 6:30pm (z) |    |    |
|----------------------|----|----|----|------------|----|----|
| 8                    | 9  | 10 | 11 | 12         | 13 | 14 |
| 15 Pros<br>Alums 2pm | 16 | 17 | 18 | 19         | 20 | 21 |

Movie 3p

| 22 Lunch | 23 | 24 | 25    | 26 Board Mtg (z), | 27 | 28 |
|----------|----|----|-------|-------------------|----|----|
| Bunch @  |    |    |       | 4pm               |    |    |
| Bashas   |    |    |       |                   |    |    |
| 29       | 30 | 31 | FEB 1 |                   |    |    |
|          |    |    |       |                   |    |    |

## CSLT Board Minutes – October 27, 2022 Team Reports for (mostly) September

ADMINISTRATION Submitted by Rev. Janis

We've simplified everything that can be simplified, and it seems to be working alright. We began livestreaming, zooming & in person services on June 12th. There was a learning curve, and it seems to be (mostly) working.

ALTARED STATES Submitted by Rev Janis

Team members provide beautiful arrangement for Sunday services. Additional team members would be welcomed.

BOOKSTORE Submitted by Madeline

On hiatus until 'sometime afterwards.' Books and The Science of Mind magazines are available to purchase and either pick-up or mailing. Copies of Karen Russo's *The Money Keys* were brought to Sunday services, and sold by our greeter team for two Sundays.

Don't forget you can choose us as your Amazon Smile charity!

**CINEMA** Reported above in current activities, in section 8f

Submitted by Janet

COMPASSIONATE CARE Submitted by Rev Janis

Some meal, care and transportation services continue to be provided in very specific cases, on a case-by-case basis.

ECCLESIASTICAL CORE Submitted by Rev Janis

We continued online Sunday services (through zoom), adding livestreaming on YouTube as well as in-person services beginning on June 12<sup>th</sup>. It's awesome. A diversity of regulars and new people keep appearing in the zoom room, and at LTW. We get better at doing it; individuals find their comfort level whether in the stay-homeisolation-mode, or doing Sunday services in person.

Sharon Whealy continues to support our Center online Sunday morning meditations and platform twice each month. She also routinely covers 5<sup>th</sup> Sunday platform and meditation. Our newly licensed practitioner Maria Schuchardt (woohoo!!) has shifted her Sunday Morning Meditation and platform duties to the 1st Sunday each month. Tamara Morrison assumed the pre-service meditation on 3<sup>rd</sup> Sunday, beginning in September.

Daily morning meditation practice (on zoom) continues because a group of committed volunteers, and committed attendees continue to support it.

EDUCATION CORE Submitted by Rev Janis

Rev Janis is offering a non-certificated class (Religious Science Refresher) (on zoom) starting in September. Seven attended the first class. CSLT plans to offer two prosperity classes on Karen Russo's *Money Keys* starting in October. Pat Masters has agree to facilitate an in-person class at her house on Wednesday afternoons 2-4pm. Rev Janis will facilitate a class gathering on-line Mondays. As of this report, an average of 10-11 attend the online group and 5-6 attend the in-person one.

Plans are in place for a November gratitude series online.

**FACILITIES TEAM** Report is included as agenda item.

Submitted by Rev Janis

**FUNDING TEAM** Reported as agenda items in Financials

Submitted by Janet/Rev Janis

GREETERS Submitted by Janet

Greeters enjoy our return to in-person gatherings. The mask requirement and color coded nametags seemed to work alright. If greeting congregants and guests is something you'd enjoy, there are spaces available on the Greeters' Team. Please let the office know. (admin@tucsoncsl.org)

**HOSPITALITY TEAM** Reported in 8f

Submitted by Maria

**HOST TEAM** Serving in person at LTW. Thanks hosts!

Submitted by Maria

(FULL MOON) LABYRINTH WALK Reported in current business, 8f.

Submitted by Janet

#### MARKETING AND COMMUNICATIONS TEAM/OUTREACH

Submitted by Madeline/Mariann

Our regularly advertising in Natural Awakenings is attracting new people. Regular posts of activities, and music, on Facebook seem to create interest among participants more than attract new people to us. Discussion of a potential advertising opportunity will be discussed in New Business.

**MEMBERSHIP** Nothing to report at this time.

Submitted by Madeline

A number of members are taking advantage of the 10% discount for certificated classes.

#### **MINISTER'S TRAVEL PLANS**

Submitted by Rev Janis

Rev Janis has scheduled her (fill-in) speakers for September and October. There may be a guest speaker in December, dependent on the decision about in-person Sunday services at the office, or zoom-only ones. It is easier to have guest speakers on zoom.

MUSIC/SOUND Submitted by Rev Janis

Our CSLT Orchestra continues to impress with the way they make magic behind the scenes for our Sunday performance music, and with the quality of music they provide. We are so grateful for our music team. Beryl Varno has gifted us with special music a couple times, which has been well received.

During September, we used Ringo Starr's *Anthem* as our congregational song. In October, we'll use Michael Gott's *All That I Need*.

The music team continues to work through how to create amazing live music in our new location, and how to respond when various band members have to miss a Sunday. Michael Zimmerman covers for David Prouty when he needs to be elsewhere on a Sunday.

NEWCOMERS TEAM Submitted by Chris

No dedicated Newcomers' Team required at this time. With our return to in-person services, the Guest Book has reappeared next to the nametags and all newcomers are encouraged to sign the book, subscribe to the newsletter, and let us know how they found us.

PRACTITIONER CORE Submitted by Rev Janis

Sharon and Maria offer 'One Minute Miracles' (short, laser-focused, spiritual mind treatments) to interested individuals after the in-person services.

YOUTH & FAMILY Reported in 8b

Submitted by Maria

#### **VIDEOGRAPHY AND PHOTOGRAPHY**

Submitted by Madeline/Mariann Moery Team Leader

We continue with our current Zoom service posting links on our website and our Facebook page to the YouTube recordings of Rev. Janis' reminder and prayer. We livestream the entire service on YouTube, though only the talk and prayer are retained and published.

VISION CORE Submitted by Rev Janis

Vision Core Notes, begun October 6, 2022 6:30pm on zoom

Participating over zoom: Sharon Whealy, Chris Wheeler, Marya Wheeler, Rev Janis Farmer

Participating independently: none

What's the highest vision, highest ideal for Center for Spiritual Living Tucson?

Octopus with arms branching out into the space; Music and laughter; Roger Rabbit, pinwheels, big, multi-flavored lollipops; St Louis Arch.

What changes, evolves, becomes (releases, moves in or away) as this vision comes into being?

Tucson Community Center with a huge video screen; Christopher Plummer at the end of the Sound of Music with the little girl on his back making the climb up the hill; Puzzle pieces — a complete puzzle now with all the pieces having a place and the puzzle breaks apart and new pieces appear and all the pieces fit together to create a completely new, different puzzle; Playfulness and joy; Gumby, a little scary, change can seem hard.

Is there anything else that wants to be known, realized or understood?

Ease and flow, no forcing anything, allow space for everything to just unfold; fountain at Casa Adobes shopping center; Happiness; Peace and Live Theater Workshops.

#### 7 Finance/Stewardship Report

Treasurer, Janet

<u>Executive Summary</u>: September was a 4-Sunday month. We started back in person on June 12th. Attendance, including online, averaged 30, down a little bit from last month. We are beginning to see a return to in-person services. The Board continues to vision for a growing Center.

The Board has agreed to sustain and hold the vision of increased attendance by individuals willing and able to participate (in all ways and on many levels), which allows us opportunities to expand our reach in Tucson.

|           | Total Sunday | New        | Total    | Total    | Net       | \$ per   | Average    |
|-----------|--------------|------------|----------|----------|-----------|----------|------------|
|           | Offerings    | Designated | Income   | Expenses | Income    | Weekly   | Weekly     |
|           | and P+       | Monies*    |          |          |           | Attendee | Attendance |
| September | \$5,623      | 0          | \$5,862  | \$9,151  | <\$3,289> | \$47.65  | 30+        |
| August    | \$10,004     | 0          | \$10,446 | \$12,060 | <\$1,614> | \$78.16  | 32+        |
| July      | \$8,026      | \$10,699   | \$8,072  | \$10,043 | <\$1,971> | \$46.39  | 35+        |
| June      | \$8,266      | 45         | \$8,359  | \$10,282 | <\$1,923> | \$64.58  | 32+        |

<sup>\*</sup>Presently we have a stand-alone Facility Fund, Scholarship Fund, a Practitioner Fund, an Opportunity Fund (incl. piano fund) and a Compassionate Heart fund. All are designated and are kept separated from Total Income or Total Expenses.

| Cash Balances                        | September | August    | July      | June      |
|--------------------------------------|-----------|-----------|-----------|-----------|
| Chase General Ops Checking           | \$15,798  | \$15,788  | \$15,788  | \$15,808  |
| Vantage W. Gen Ops Checking          | \$45,934  | \$46,724  | \$51,483  | \$52,198  |
| Vantage W. Additional Savings        | \$10,010  | \$10,009  | \$10,008  | \$10,008  |
| Vantage W. Education Savings         | \$14,821  | \$14,819  | \$14,439  | \$14,438  |
| VWCU Practitioners' Savings          | \$412     | \$412     | \$412     | \$412     |
| SubTotal                             | \$86,975  | \$87,752  | \$91,718  | \$92,864  |
| Chase Facility Fund Savings          | \$118,775 | \$118,774 | \$118,773 | \$118,772 |
| Vantage W. Facility Fund Savings     | \$4,720   | \$4,719   | \$4,749   | \$4,749   |
| VWCU Imprmnt/Opportunity Fund*       | \$28,002  | \$27,981  | \$27,957  | \$17,212  |
| Facility Fund Invest Acct /Endowment | \$17,082  | \$17,082  | \$17,082¤ | \$23,346  |
| Total                                | \$255,554 | \$256,308 | \$260,279 | \$256,943 |

<sup>\*</sup> We received anonymous designated gifts, part of which is to be used for 'sustainable' marketing activities. We called this the Opportunity Fund. Out of this account we have funded the website upgrade & partially funded of our Office improvement fund. We have also used this fund to test out other advertising opportunities and used it for buying video equipment that allowed us to live-stream, when we returned to in person services. (Bought video-equipment in August-September.) Equipment returned that we did not use, and the bulk of our funds were returned to us.

<sup>×</sup> We received our quarterly report on our investment in the SOM Foundation Endowment. It continues to be tough going in the stock market, even in a well-managed account.

#### Comparison between August 2021 and August 2022

| Attendance/Sunday       | <b>DE</b> creased by | 5        |
|-------------------------|----------------------|----------|
| Offerings/month         | <b>DE</b> creased by | \$ 4,327 |
| Offerings/person/Sunday | <b>DE</b> creased by | \$ 23.42 |
| Total Income            | <b>DE</b> creased by | \$ 5,019 |
| Expenses                | INcreased by         | \$ 150   |
| Net Income              | <b>DE</b> creased by | \$ 5,170 |

After 27 months of online only services, we begin to have hybrid Sundays with in-person attendance as well as zoom attendees, and YouTube participants. These last 2+ years have been a learning curve for us all.

#### Status of the CSLT Facility Fund

Facility Fund Investment Acct Deposits: Initial Deposit \$50,000 (Nov12), Deposit \$10,236 (Mar13) Deposit \$15,188 (Dec13) Investment Account closed December 2016 to purchase raw land at 4961 E. 22nd St. On June 3, 2019 we sold our raw land on 22nd St, and have agreed to serve as 'bank' for the buyer for five years with annual payments, on, or before, June 3 of each year through 2024.

| Date                                      | CSLT            | Various Projects         | Personal  | \$ Total |
|---|-----------------|--------------------------|-----------|----------|
|   | Contributions   | & Interest               | Donations |          |
| Year End 2009                             |                 |                          |           | 29,365   |
| Year End 2010                             |                 |                          |           | 48,710   |
| Year End 2011                             |                 |                          |           | 70,361   |
| Year End 2012                             | 6,800           | 1,045                    | 1,430     | 79,636   |
| Matching Fund Reserves                    |                 |                          | 2,900     | 82,536   |
| Year End 2013 (Inspection)                | <1,800>         | 4,780                    | 3,327     | 88,843   |
| Year End 2014                             | <600>           | 1,789                    | 25,884    | 115,936  |
| Year End 2015 (Moved to River Rd)         | <5,223>         | <1,786>                  | 7,109     | 116,027  |
| Year End 2016 (Purchased land)            | <102,024>       | 2,068                    | 2,440     | 18,511   |
| Year End 2017 (InvAcctClosed.)            |                 | 164                      | 1,500     | 20,175   |
| Year End 2018                             |                 | 112                      | 1,000     | 21,287   |
| Year End 2019 (sold land & bought office) | (net) <17,146>å |                          | 200       | 4,341    |
| Year End 2020                             |                 | 47,479 <sup>(2)</sup> +3 | 25        | 53,288   |
| Year End 2021                             |                 | 46,587 ☺ ¤               |           | 99,875   |
| January                                   |                 | 2,163 ☆                  |           | 102,038  |
| February                                  |                 | 1                        |           | 102,039  |
| March                                     |                 |                          |           | 102,039  |
| April                                     |                 | <2,895>☆                 |           | 99,145   |
| May                                       |                 | 47,719 🙂 +2              |           | 146,866  |
| June                                      |                 | 1                        |           | 146,867  |
| July                                      |                 | 1, <6,264>☆              |           | 140,604  |
| August                                    |                 | <30>                     |           | 140,575  |
| September 2022                            |                 | +2                       |           | 140,577  |

<sup>&</sup>lt;sup>a</sup> Facility Fund expenses to relocate to our Education Center have been completed (for now). In total we spent \$59,330.32 for the down payment and the repairs required to meet the requirements of our mortgage holder. A detailed breakdown of expenditures was presented in the January 16<sup>th</sup> Board minutes. We paid \$1,440 of capital expenses from General Operations during the move.

© The annual payment on the sale of the 22<sup>nd</sup> St property initiated in 2019.

<sup>¤</sup> We received our first quarterly report on our investment in the SOM Foundation Endowment, discussed in Cash Balances above. 

☆ We received our 1<sup>st</sup> quarter 2022, and 2<sup>nd</sup> quarter 2022 reports on our investment in the SOM Foundation Endowment, both of which were losses. Discussed in Cash Balances above.

#### **Budget and Actual Expenditures for this most recent quarter**

Total 07 LEADERSHIP DEVELOPMENT EXP

Total Expenses

Other Income

Net Operating Income

87000 Investments

**Total 81000 EDUCATION REV** 

Total 85000 Bookstore Revenue

86000 FACILITY FUND REVENUE

86010 Facility Fund Income

86020 Facility Fund Expense

87100 Investment Increase

**Total 87000 Investments** 

88000 Opportunity Fund

**Total Other Income** 

Net Other Income

Net Income

87200 Investment Reduction

Total 86000 FACILITY FUND REVENUE

#### Budget vs. Actuals: 2022 Budget - FY22 P&L July - September, 2022 Jul 2022 Aug 2022 Sep 2022 Total Budget Actual Actual Actual **Budget** Actual **Budget** Budget Income 0 40100 Contributions 0 8.000 40101 Sunday Offerings 3.916 9.500 4,011 3,337 8,000 11,264 25,500 2,000 5,993 2,000 2,286 2,000 12,389 40110 Online Contri 4,110 6,000 **Total 40100 Contributions** 8,026 11,500 10,004 10,000 5.623 10,000 23,653 31,500 **Total Income** 8,045 11,540 10,031 10,040 10,040 31,620 5,648 23,724 **Gross Profit** 11,540 10,031 10,040 10,040 31,620 8,045 5,648 23,724 Expenses **Total 00 ADMINISTRATION** 4,303 5,136 5,435 5,156 3,663 5,286 13,401 15,578 **Total 02 MINISTER COMPENSATION** 2,070 2,070 2,070 2,070 2,070 2,070 6,210 6,210 **Total 03 MUSIC EXPENSE** 1,750 1,942 1,700 1,992 1,703 1,792 5,153 5,726 **Total 04 MINISTRY EXPENSE** 40 0 40 40 120 Total 05 SUNDAY SERVICE EXP 681 885 746 970 568 770 1,995 2,625 Total 06 TITHING / CHARITABLE GIVING 1,204 1,725 1,501 1,500 843 1,500 3,548 4,725

0

11,798

-258

360

50

0

0

0

420

420

162

300

11,752

-1,721

380

-273

0

1,922

-8,185

-6,263

-6,156

-6,156

-7,878

6.263

-1,615

500

12,228

-2,188

360

50

0

0

0

425

425

-1,763

0

8,847

-3,199

-188

98

0

0

-89

-89

0

-3,288

-3,288

0

11,458

-1,418

360

50

0

0

0

420

420

-998

300

30,606

-6,882

193

-184

0

0

-30

-30

0

1,922

-8,185

-6,263

10,729

4,444

4.444

-2,438

-4,436

-6,874

500

35,484

-3,864

1,080

150

0

0

0

0

0

0

0

0

1,265

1,265

-2,599

0

0

-9

-30

-30

0

10,729

10,690

10,690

8,728

-10,699

-1,971

10,007

-1,962

**Center for Spiritual Living Tucson** 

#### Range Report for the 3<sup>rd</sup> quarter of 2022 compared with several previous quarters

Less Designated

True Net

|                    | 9.5.5. | 1 10. 0. 10. 10. 10. 10. 10. 10. 1 |     |       |     |       |     |       |     |       |
|--------------------|--------|------------------------------------|-----|-------|-----|-------|-----|-------|-----|-------|
|                    | 3Q     | 2022                               | 2Q  | 2022  | 1Q  | 2022  | 4Q  | 2021  | 3   | Q2021 |
| Donations/ Quarter | All    | Extnd                              | All | Extnd | All | Extnd | All | Extnd | All | Extnd |
|                    |        | Ldrs                               |     | Ldrs  |     | Ldrs  |     | Ldrs  |     | Ldrs  |
| >\$2,000           | 2      | 2                                  | 3   | 3     | 2   | 2     | 6   | 1     | 3   | 2     |
| \$1,500-1,999      | 4      | 3                                  | 4   | 2     | 2   | 1     | 4   | 2     | 3   | 1     |
| \$1,000-1,499      | 0      | 0                                  | 1   | 1     | 2   | 0     | 3   | 1     | 3   | 2     |

Monday, Oct 17, 2022 01:15:52 PM GMT-7 - Accrual Basis

| \$750-999    | 3  | 2  | 1  | 1  | 3   | 2  | 3   | 2  | 2   | 2  |
|--------------|----|----|----|----|-----|----|-----|----|-----|----|
| \$500-749    | 6  | 3  | 5  | 2  | 9   | 3  | 6   | 3  | 10  | 4  |
| \$250-499    | 4  | 1  | 7  | 2  | 7   | 3  | 10  | 3  | 9   | 1  |
| \$100-249    | 10 | 0  | 11 | 1  | 12  | 2  | 9   | 2  | 13  | 2  |
| \$1-99       | 5  | 1  | 5  | 0  | 4   | 0  | 4   | 0  | 4   | 1  |
| 0 or UnID'd  | ?  | 1  | ?  | 0  | ?   | 4  | ?   | 6  | ?   | 5  |
| Total Number | 34 | 13 | 37 | 12 | 41+ | 17 | 45+ | 20 | 47+ | 20 |

For the 3<sup>rd</sup> quarter 2022, the bright line (20% of the contributors who donated 80% of the income) was \$600 and included 9 leaders out of 13 contributors.

For the 2<sup>nd</sup> quarter 2022, the bright line (20% of the contributors who donated 80% of the income) was \$600 and included 9 leaders out of 14 contributors. Our 1st<sup>th</sup> quarter when we began to meet in person again.

For the 1<sup>st</sup> quarter 2022, the bright line (20% of the contributors who donated 80% of the income) was \$500 and included 9 leaders out of 18 contributors. Our 8<sup>th</sup> quarter of being entirely online.

For the 4th quarter 2021, the bright line (20% of the contributors who donated 80% of the income) was \$1,000 and included 4 leaders out of 12 contributors. Our 7<sup>th</sup> quarter of being entirely online. We had 2 exceptional donations this quarter which skewed our range report.

For the 3<sup>rd</sup> quarter 2021, the bright line (20% of the contributors donated 80% of the income) was \$630 and included 8 leaders out of 14 contributors. Our 6<sup>th</sup> quarter of being entirely online.

#### Attendance and Contributions/Person over time

