



**Board of Trustees
Minutes from
January 21, 2021 Meeting**

1	Call to Order/Evocation	Pg 2	Maria/Rev Janis	5 min
2	Visioning		Rev Janis	15min
3	Checking In		All	5 min
4	Last Month's Minutes		Done	0 min
5	Call to Audience		Maria	1 min
6	Finance/Stewardship Report	Pgs 9-11	Rev Janis	10 min
	Discussion of current fiscal status			
	Progress on Selecting our Potential 2021 Charities			
7	Review Current Business Items	Pg 2		
	911 S. Craycroft update		Rev Janis	0 min
8a-i	Review Current Activities	Pgs 2-3	All	15 min
	(incl. questions raised or deferred at last Board meeting)			
9	The 2020-2021 Planning Cycle	Pg 3		
	Planning Meeting Needed?		All	2 min
	Next Board meeting February 18, 2021 at 5:30pm (zoom)		All	0 min
	Upcoming Guest Speakers		Rev Janis	1 min
	Community Envisioning, scheduled for January 22, 23 (zoom)			
10	New Business for This Meeting	Pg 3	All	5 min
	A Valentine's Day event or social?			
11	New Business for Next/Future Meeting	Pg 4	All	2 min
12	Sunday's Gratitudes	Pg 4	All	5 min
13	Review CIAB Schedule	On hiatus	All	0 min
14	Lead Newsletter Articles	Pg 4	All	1 min
15	Six Month Look Ahead on Calendar	Pgs 5-6	All	5 min
16	Team Reports	Pgs 7-9	All	2 min
	Adjourn and Pray out		Rev. Janis	

Present: Maria Schuchardt, Marya Wheeler, Janie Hooper, Madeline Pallanes, Rev Janis Farmer

Absent: None

In Service: Maria Schuchardt (Running the meeting), Rev Janis (Scribe, high watch, visioning)

Guests: Barbara McGill,

Center for Spiritual Living Tucson

Board Minutes from January 21, 2021

1 Call to Order/Evocation 5:35pm

Maria/Rev Janis

2 Visioning

Q: What is the Highest Vision or Highest Ideal for Center for Spiritual Living Tucson?

A: Circular church lots of singing, warmth, color of yellow; Picnic outside, balloons, smiles community growth; Love, balloons, peace, smiles, happiness; Cornucopia, new plantings, nourishment, gentle light; Endurance, adaptability, Omnipresence; Ease and relaxed people together.

Q: What changes, evolves, or becomes as this highest vision comes into existence?

A: COVID is over in next 8 months, we go back to Gregory; Families, expanding youth program, snow cone maker; Campus with two buildings, rainbows, salsa bowls with chips; Freedom to adapt, tubing on a lazy river; Release, expression, gladness, joy, peace; Bricks as a sidewalk.

Q: Is there anything else that wants to be known, understood, or realized? What else?

A: Love will solve every obstacle; Love, joy and peace; Love conquers or transmutes all; Many hands, hearts and minds make it easy; Constant flow, good will; Scent of flowers.

3 Checking In (briefly, please)		All
4 Last Month's Minutes		Done
5 Call to Audience		Maria
6 Financial/Stewardship Report We finished 2020 in a healthy financial position, <u>and</u> we are slowly growing. December was a 4-Sunday month.		Rev Janis
6a Current Financial Reporting	Report attached as pages 9-11	
6b Identifying our 2021 Charity. We heard from three amazing local charities in December, Literacy Connects, Old Pueblo Community Services and Youth On Their Own. Those in attendance on January 3 rd voted in our first online poll. More than half of the 40 votes cast went to Old Pueblo Community Services. Our guest Speaker on December 13 th , Rev Cynthia James, asked Susan Friese of Literacy Connects to join her on her podcast in January.		
7 Current Business Items		Rev Janis
7a 911 S Craycroft facilities update	Our property exemption with Pima County was formally received and accepted. Maria to sign form for us.	
8 Review of Current Activities		
8a Education	December was quiet. January starts a flurry of classes. Full report, below.	Rev Janis
8b Youth Program	No activity	Marya
8c Board Liaisons	Were you able to contact any of your team leaders or team members (that you haven't heard from or seen in the last 6 months)? Yes, some. All well.	All
8d Community & Growth		
2020 Credo: CSLT inspires spiritual expression in community with all and offers an accepting, loving, and peaceful way of living a joyful, healthier, and more abundant life.		
CSLT Community Presence: The recordings of our online Service continue to be viewed on YouTube. During November there were 75 views for 6.3 hours and 43 total subscribers (increase of 4). The two videos most watched were our special guest Cynthia James and our normal Sunday service on December 27 th . 7.5% of our visitors watching our videos came from unsolicited YouTube recommendations.		

Newsletter Statistics: Five newsletters were sent during December to between 566 & 569 subscribers. Between 192-228 people (34-41%) opened them, and 28-37% of those who opened them clicked on something. Fabulous!	
Morning Meditation, Sunday Zoom Room, regularly has 6-17 individuals participating from all over North America. (Average attendance, 13 persons each day) Total participation up from 297 in November to a record! 373 in December.	
8e Covid 19 The Center's response: Until something substantive changes, we remain fully online.	
8f Small Groups	
The men's group meets online 1st & 3rd Thursdays for breakfast, with 6-8 attending.	
Prosperity+ Alums, with 5-8 attending meets online, 1 st and 3 rd Sundays 1-2pm in our second zoom room. New graduates invited to participate.	
Keith Gorley's book study group on Ernest Holmes' <i>The Art of Life</i> completed during December. Keith is starting an <i>Emerson's Essays</i> 6-8 week book study group in mid-January	
Janet Salese has established the Full Moon Labyrinth Walk as a regular activity for which we advertise and encourage participation of those persons interested. Next walk January 28 th @ 7pm.	
8g New Places We Might Advertise? – Madeline	
<i>Coffee News</i> is a printed page (both sides) weekly newsletter with various articles including horoscopes, trivia & jokes. Paid advertisement surround the articles. They are distributed weekly to approximately 200 business's (most frequently seen in restaurants and café's) throughout Tucson. Board sentiment that it is probably better to defer on advertising until we are back together in person. Six distribution areas around Tucson. Madeline to check on how many distribution sites in each area and cost if we were to advertise in all six, and report back next month.	
8h Possible new community educational offering – Marya	
Marya shared information from the prospective speaker with Board members. Each board member to look over the materials before next month's meeting and decide whether this is something we'd want to sponsor later in the year. Topic: Race and Identity. Speaker Ashley LaRussa (https://rouxeventsllc.com/our-story/) Decided best way to choose date and time was to present this idea at the Community Envisioning this weekend. Likely deferred until April. Marya to get back with Ashley to find out what she thinks our best advertising venues might be. Also look into advertising in Caliente (AZ Daily Star), and paper copies in libraries (when libraries reopen)	
8i The Prosperous Heart by Julia Cameron as a small group 'home' book study starting in mid-April? What's the board's level of interest? Yes, groups online in zoom rooms. What are our next steps? Discuss at Community Envisioning to figure out potential level of interest	
9 2020-2021 Planning Cycle	
9a Planning Mtg	Do we need one? Not at this time
9b Board Mtg	Board will continue to meet online: next meeting: February 18, 2021 at 5:30 pm
9c Guest Speakers	Dr Karmen Smith returns February 14. Talk on "Vibrations of Love." We are delighted Dr Karmen is returning. Singer/Songwriter Robin Hackett, March 21 (robinhackettmusic.com) for message and music. Heard back from Neale Donald Walsch's personal assistant. He will not 'do' Sundays, but he will do a (free) zoom interview (about his new book <i>The God Solution</i>) that can be recorded and potentially broadcast on a Sunday, and posted on our YouTube channel and website. Rev Janis to find video-interview he did for CSL Palm Desert and share with Board to determine possible level of interest in proceeding with this. (Shared on 22Jan)

9d Community Envisioning	January 22 (5:30-7:30pm) & 23 (9:30-11:30 & if needed 1-3pm) In the Sunday zoom room).
10 New Business for This Meeting?? Valentine's Day event/social? Not this year. No bandwidth.	
Tabled Items	Next steps for Consolidated Community Campus: Further discussion of this item is tabled until Center and community growth clarifies our needs.
	Small group Requirements - Further discussion of this topic tabled for now.
	Paid Administrative support in the office, deferred until building open
11 New Business Items for Next Meeting ? Nothing identified	

12 Sunday Gratuities

Date	Honoree
1/17	Our non-Board member helpers and leaders
1/24	Those who participated in our online Envisioning
1/31	Our magnificent music team
2/7	Birthdays and Anniversaries
2/14	(Dr Karmen speaking) Love, actually.
2/21	Those who have graduated our certificated classes in the last year.

13 CIAB Schedule Gregory School contact: Mary Babbitt 520 243-3222
To be scheduled when we return to The Gregory.

14 Newsletter Articles

Due Who is writing

1/17 Maria

1/24 Madeline

1/31 Rev Janis

2/7 Janie

2/14 Marya

2/21 Maria

Rotation: Rev. Janis-→Janie→Marya → Maria →Madeline

15 Six Month Calendar Review Pages 5-6

16 Team Reports: Pages 7-9

2020-2021 Board Liaison responsibilities: –

Rev. J: Sunday: Practitioner Core, Education, Admin, Ops, Interim Treasurer

Maria: Chair, Trustees, Hospitality

Marya: Vice-Chair, Youth Program, Newcomers, Hosts

Janie: Secretary, Greeters, Gratitude Banquet, Altared States, Cinema, Bookstore

Madeline: Marcomm, Outreach, Video, Photography, Membership,

Adjourn and Pray Out

7:05pm

Six Month Calendar (Look Ahead!)

January 2021						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
3 Prosperity + Alums 1-3pm	4 Roots 5:30-7:30pm	5	6 Basics 5:30-7:30pm	7 Men's Group 9 Vision Core 6:30pm	8	9
10 What We Believe	11 Roots	12	13 Basics 5:30-7:30pm	14	15	16 Emerson w/Keith 10-11:30a
17 Prosperity+ Alums 1-3pm	18 Roots	19	20 Basics 5:30-7:30pm	21 Men's Group 9 Monthly Board Mtg	22 Comm. Envision'g 5:30-7:30pm	23 Comm. Envision'g 9:30-11:30+ 1-3pm Emerson w/Keith 10-11:30a
24	25 Roots	26	27 Basics 5:30-7:30pm	28	29	30 Emerson w/Keith 10-11:30a
February 2021						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
31	Feb 1 st Roots	2	3 Foundations 5:30-7:30pm	4 Men's Group 9 Vision Core 630pm	5	6 Emerson w/Keith 10-11:30a
7 Prosperity+ Alums 1-3pm	8 Roots	9	10 Foundat's 5:30-7:30pm	11	12	13 Emerson w/Keith 10-11:30a
14 Dr Karmen Smith, spkg	15 Roots	16	17 Foundat's 5:30-7:30pm	18 Men's Group 9 Monthly Board Mtg	19	20 Emerson w/Keith 10-11:30a
21 Prosperity+ Alums 1-3pm	22 Roots	23	24 Foundat's (5:30-7:30pm	25	26	27 Emerson w/Keith 10-11:30a?
March 2021						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
28	March 1 Roots	2	3 Foundations (5:30-7:30pm	4 Men's Group 9 Vision Core	5	6 Emerson w/Keith 10-11:30a?
7 Prosperity+ Alums 1-3pm	8 Roots	9	10 Foundat's 5:30-7:30pm	11	12	13
14	15 Roots	16	17 Foundat's 5:30-7:30pm	18 Men's Group 9 Board Meeting	19	20
21 Robin Hackett spkg Prosperity+ Alums 1-3pm	22 Roots	23	24 Foundat's 5:30-7:30pm	25	26	27
28	29 Roots	30	31 Foundat's (5:30-7:30pm	APR 1 Men's Gp 9 Vision Core	2	3

Interest in: Home Book Study Groups Starting? Ashley LaRussa event?

April 2021						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
4 Prosperity+ Alums 1-3pm	5 Roots ends 5:30-7:30pm	6	7 Foundations (ends) 5:30-7:30pm	8	9	10
11	12	13	14	15 Men's Group 9 Board Meeting	16	17
18 Prosperity+ Alums 1-3pm	19	20	21	22	23	24
25	26	27	28	29	30	MAY 1
May 2021						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
2 Prosperity+ Alums 1-3pm	3	4	4	6 Men's Gp 9a Vision Core 6:30p	7	8
9	10	11	12	13	14	15
16 Prosperity+ Alums 1-3pm	17	18	19	20 Men's Group 9 Board Meeting 5:30pm	21	22
23	24	25	26	27	28	29
June 2021						
30	31	JUNE 1	2	3 Men's Gp 9a Vision Core 6:30pm	4	5
6 Prosperity+ Alums 1-3pm	7	8	9	10	11	12
13	14	15	16	17 Men's Group 9 Board Meeting 5:30pm	18	19
20 Prosperity+ Alums 1-3pm	21	22	23	24	25	26
27	28	29	30	JULY 1	2	3

CSLT Board Minutes – January 21, 2021
Team Reports for December 2020

ADMINISTRATION

Submitted by Rev. Janis

All non-essential activities continue being deferred until 'afterwards' (whatever that means.)
Mariann retains the uploading 'stuff' to the website. Our webmaster, Graeme tidies up errors we find and keeps our web presence looking sharp. Maria S. uploads the online calendar & blog, and makes the Sacred Cinema bulletin insert (when we have Cinema). Thank you Maria!
Kim, our new bookkeeper, continues to delight us with her competence.
Our contact with the school has informed us that they were contemplating a return to in-person in late October, early November, but are not allowing renters to return. We remain entirely online.

ALTARED STATES

Submitted by Janie

We could still use one more person when we re-convene in person.

BOOKSTORE

Submitted by Janie

On hiatus until "afterwards." Books and The Science of Mind magazines are available to purchase and either pick-up or mailing. We sold a number of books for "Roots" and "Foundations". We have sold all the beautiful 2021 calendars we had. Contact the office to see if we have what you need. Don't forget you can choose us as your Amazon Smile charity!

CINEMA On hiatus until "afterwards."

Submitted by Janie

COMPASSIONATE CARE

Submitted by Rev Janis

Some meal, care and transportation services continue to be provided in very specific cases.

ECCLESIASTICAL CORE

Submitted by Rev Janis

Shelly Dunn continues to do the bulk of the online Sunday morning meditations. Beginning in January, practitioner student Maria Schuchardt will start leading one Sunday Morning Meditation each month.
We continued online Sunday services (through zoom). A diversity of regulars and new people keep appearing, and we get better at doing it, and individuals get more comfortable in the stay-home-isolation-mode of doing Sunday services.
Rev Janis continues the morning daily practice (on zoom). In December there were (a record!) 377 individual points of contact and 27 group affirmative prayers. On average we had 13 persons participating daily during December. The end of December marks 244 consecutive days (excluding Sundays, when we were meeting as a congregation.)
Bev Holland RScP (CSL Tacoma) has assisted when Rev Janis had to be elsewhere. We remain grateful that zoom allows us to operate so easily at a distance.

EDUCATION CORE

Submitted by Rev Janis

The P+III Alumni group met twice online during December with Shelly Dunn acting as host.
Keith Gorley's book study on Ernest Holmes' *The Art of Life* completed early December.
The certificated class "Roots of the Science of Mind" began January 4, 5:30-7:30pm.
"Foundations of the Science of Mind" began Wednesday January 6, 5:30-7:30pm concurrently with "The Basic Teachings of the Science of Mind".
Keith Gorley offers a 6-8 week discussion on 4 of *Emerson's Essays* beginning in January 16, 10-11:30am. Class may be small, but it is mighty.

FACILITIES TEAM Report is included as agenda item.

Submitted by Rev Janis

FUNDING TEAM Reported as agenda items.

Submitted by Rev Janis

GREETERS Situation normal, until it wasn't.

Submitted by Janie

HOST TEAM Hosts participating in the Sunday Celebrating the Light ritual.

Submitted by Marya

MARKETING AND COMMUNICATIONS TEAM/OUTREACH

Submitted by Madeline

A quiet month as wait for more opportunities in-service and maybe locally.

MEMBERSHIP

Submitted by Madeline

Membership class being planned for January. Pat is thinking about adjusting the curriculum for the 2nd week.

Need to pick dates and get it on the calendar – Madeline/Pat

MINISTER'S TRAVEL PLANS

Submitted by Rev Janis

No travel in December. Rev Janis was and will be present for the guest speakers and guest musical artists, as she runs the zoom account. None anticipated in January. Plans being made so that others can run primary zoom account and she can take a weekend (or a few days) off. Lots of zooming.

MUSIC/SOUND

Submitted by Rev Janis

Our CSLT Orchestra continues to impress with the way they make magic behind the scenes for our Sunday performance music, and with the quality of music they provide.

During December we sang “This Little Light of Mine” as our opening congregational song. In January, it will be “I Am The Thinker” by Sue Riley.

NEWCOMERS TEAM Situation normal, until it wasn't.

Submitted by Marya

PRACTITIONER CORE

Submitted by Rev Janis

At present, Shelly Dunn is conducting the bulk of the Sunday morning pre-service meditations and providing platform support twice a month, in addition to other behind the scene tasks. Practitioner student Maria Schuchardt starts hosting a Sunday Morning Meditation Practice in January.

She continues to host the ‘alumni’ Prosperity Plus III Alumni group meetings twice each month.

YOUTH & FAMILY Situation normal, until it wasn't.

Submitted by Marya

Discussion about online youth program in the body of the agenda

VIDEOGRAPHY AND PHOTOGRAPHY

Submitted by Madeline

The work to develop a video/livestream program continues. A challenge is that most livestream efforts do not allow for community “chat” before/after the Service. Some communities have “coffee hours” separate from Service which unfortunately increases even further the requirements for both technology and technical support. We proceed to research and discussion. Until we meet in person, we will continue with our current Zoom service and YouTube recordings of Rev Janis reminder and prayer.

Still meeting virtually, so few photography opportunities. Pictures were taken of Candlelighting on December 20th and some included in the next newsletter.

VISION CORE NOTES initiated January 7, 6:30pm

Submitted by Rev Janis

Participating on zoom: Marya Wheeler, Chris Wheeler, Rev Janis Farmer

Participating independently: Madeline Pallanes, Carol Nigut

What is the highest vision, highest ideal for Center for Spiritual Living Tucson?

Big stencil of a bluebird with a straw-like something in its mouth, background of stars (Milky Way), flocks of doves being released; Big Masonic Bible, roots, groundedness, relationships, spark from our teaching expanding for everyone; Hawaiian luau celebration, everyone's invited; People happy & learning how to live life easily; Joy. Image of children playing in water, jumping up and down, splashing each other as they laugh and smile with delight. Fun, happiness, freedom!

What changes, evolves, or becomes as this vision comes to pass?

Pedestal holding up a bust of a Roman centurion decorated with green garlands; Stylized spring flower (like a pansy), feeling of newness; Yellow brick road, Jesus, Buddha, & Krishna walking arm in arm, surrounded by flowers and butterflies; More people joining in-- becoming involved with CSLT; Time passes, the world comes back onto its axis, we are restored.

Is there anything else that wants to be known, realized or understood?

Buffalo print throw (blanket) on a big cozy chair in a western-themed room (like you'd see in a catalog for LLBean, Land's End or Sundance); Glimpses of angular northern lights moving across dimensions, looks like frames of a motion picture, iridescent colors; child's rocking horse rocking, Song: 'Easy Like Sunday Morning'; Waves of ocean coming in and going out gently; Have no fear, all is well. "I am ever with you and I will not leave you to face your troubles alone."

Center for Spiritual Living Tucson
Board Minutes & Reports
January 21, 2021

6 Finance/Stewardship Report

Rev Janis

Executive Summary: December was a 4-Sunday month, again entirely online. Average attendance is increasing slightly as the Board's vision for a growing Center starts to manifest.

The Board has agreed to sustain and hold the vision of increased attendance by individuals willing and able to participate (in all ways and on many levels), which allows us opportunities to expand our reach in Tucson.

	Total Sunday Offerings and P+	New Designated Monies*	Total Income	Total Expenses	Net Income	\$ per Weekly Attendee	Average Weekly Attendance
December	\$15,158	\$7,000	\$15,845	\$9,472	\$6,372	\$84.21	45+
November	\$10,509	0	\$ 10,837	\$7,426	\$3,411	\$51.51	41+
October	\$14,921	\$500	\$15,010	\$10,829	\$4,145	\$90.43	41+
September	\$9,775	\$25	\$10,069	\$9,269	\$800	\$61.87	40+

*Presently we have a stand-alone Facility Fund, Scholarship Fund, a Practitioner Fund, an Opportunity Fund (incl. piano fund) and a Compassionate Heart fund. All are designated and are kept separated from Total Income or Total Expenses.

Cash Balances	December	November	October	September
Chase General Ops Checking	\$13,195	\$12,543	\$12,543	10,624
Vantage W. Gen Ops Checking	\$35,276	\$31,811 α	\$39,259 α	34,688 α
Vantage W. Additional Savings	\$10,001	\$10,000		
Chase Education (Savings) Fund	0	0	0	0
Vantage W. Education Savings	\$9,777	\$9,772	\$9,671	9,621
Chase (Operating) Savings	0	0	0	0
VWCU Practitioners' Savings	\$412	\$412	\$412	412
Designated Holdings (Music)	0	0	0	0
SubTotal	\$68,661	\$64,538	\$61,885	55,345
Chase Opportunity Fund	0	0	0	0
Chase Facility Fund Savings	\$48,543	\$48,543	\$48,542	48,542
Vantage W. Facility Fund Savings	\$4,745	\$4,745	\$4,745	4,745
VWCU Imprmnt/Opportunity Fund*	\$23,291	\$16,280	\$16,268	15,759
Facility Fund Invest. Acct	0	0	0	0
Total	\$145,240	\$134,106	\$131,440	124,391

* We received anonymous designated gifts, part of which is to be used for 'sustainable' marketing activities. We called this the Opportunity Fund. Out of this account we have funded the website upgrade & partially funded of our Office improvement fund.

α The Gregory School has declined to accept our rental payments since May because the school remains closed.

Comparison between December 2019 and December 2020

Attendance/Sunday	DE creased by	9
Offerings/month	DE creased by	\$ 1,633
Offerings/person/Sunday	IN creased by	\$ 22.25
Total Income	DE creased by	\$ 1,896
Expenses	DE creased by	\$ 1,331
Net Income	DE creased by	\$ 566

Online only in 2020, attendance estimated. As of the end of Dec we have been online for 42 weeks for Sunday Celebration Services, classes, Mastermind groups, book studies, Vision Core and monthly Board of Trustees meetings.

Status of the CSLT Facility Fund

Facility Fund Investment Acct Deposits: Initial Deposit \$50,000 (Nov12), Deposit \$10,236 (Mar13) Deposit \$15,188 (Dec13)
 Investment Account closed December 2016 to purchase raw land at 4961 E. 22nd St. On June 3, 2019 we sold our raw land on 22nd St, and have agreed to serve as 'bank' for the buyer for five years with annual payments, on June 3 of each year.

Date	CSLT Contributions	Various Projects & Interest	Personal Donations	\$ Total
Year End 2009				29,365
Year End 2010				48,710
Year End 2011				70,361
Year End 2012	6,800	1,045	1,430	79,636
Matching Fund Reserves			2,900	82,536
Year End 2013 (Inspection)	<1,800>	4,780	3,327	88,843
Year End 2014	<600>	1,789	25,884	115,936
Year End 2015 (Moved to River Rd)	<5,223>	<1,786>	7,109	116,027
Year End 2016 (Purchased land)	<102,024>	2,068	2,440	18,511
Year End 2017 (InvAcctClosed.)		164	1,500	20,175
Year End 2018		112	1,000	21,287
Year End 2019 (sold land & bought office)	(net) <17,146> [Ⓜ]		200	4,341
January 2020				4,341
February 2020				4,341
March 2020				4,341
April 2020				4,341
May 2020				4,341
June 2020		47,479 ☺		53,260
July 2020				53,260
Aug 2020				53,260
Sept 2020		2	25	53,287
October 2020				53,287
November 2020		1		53,288
December 2020				53,288

[Ⓜ] Facility Fund expenses to relocate to our Education Center have been completed (for now). In total we spent \$59,330.32 for the down payment and the repairs required to meet the requirements of our mortgage holder. A detailed breakdown of expenditures was presented in the January 16th Board minutes. We paid \$1,440 of capital expenses from General Operations during the move.

Budget and actual expenditures for December presented separately

Range Report for the 4th quarter of 2020

Donations/qtr	4Q2020		3Q2020		2Q2020		1Q2020		4Q2019	
	All	Extnd Ldrs	All	Extnd Ldrs	All	Extnd Ldrs	All	Extnd Ldrs	All	Extnd Ldrs
>\$2,000	6	3	2	1	2	1	3	0	4	1
\$1,500-1,999	2	0	4	2	2	1	3	2	3	1
\$1,000-1,499	6	2	3	1	5	1	1	1	4	2
\$750-999	2	1	4	3	2	1	4	2	5	2
\$500-749	14	5	9	2	7	3	8	4	12	5
\$250-499	8	2	8	2	8	4	13	5	11	4
\$100-249	11	3	12	5	15	4	14	2	16	2
\$1-99	3	0	11	1	6	1	20	1	12	1
0 or UnID'd	?	4	?	3	?	3	?	3	?	2
Total Number	52+	20	53+	20	47+	19	66+	20	67+	20

For the 4th quarter 2020, the bright line (20% of the contributors donated 80% of the income) was \$600 and included 10 leaders out of 26 contributors. This was our third quarter of being entirely online.

For the 3rd quarter 2020, the bright line was \$540 and included 9 leaders out of 20 contributors. This was our second quarter of being entirely online.

For the 2nd quarter 2020, the bright line was \$450 and included 8 leaders out of 21 contributors. This was our first quarter of being entirely online.

For the 1st quarter 2020, the 'bright line' was \$450 and included 10 leaders out of 21 contributors.

For the 4th quarter 2019, the bright line was \$600 and included 9 extended leaders out of 22 contributors.

