



Board of Trustees Minutes for October 15, 2020 Meeting

1	Call to Order and Evocation	Pg 2	Rev Janis	5 Min
2	Visioning		Rev Janis	15 min
3	Checking In		All	5 min
4	Last Month's Minutes		Done	0 Min
5	Call to Audience		Rev Janis	0 Min
6	Identification of Officers for the Board		Rev Janis	10 mins
7	Finance/Stewardship Report	Pgs 10-12		
	Discussion of current fiscal status	Pg 2	Rev Janis	5 min
	Opportunity Fund		Rev Janis	1 min
	Identification of our 2021 Charities in November		Rev Janis	2 mins
8	Review Current Business Items	Pg 2		
8 a	911 Craycroft update		Rev Janis	2 min
8 b	Moving accounts from Chase to Vantage		Rev Janis	1 min
8c	Administrative Support		Rev Janis	0 min
9a-i	Review Current Activities	Pgs 2-3	All	15 Min
10	The 2020-2021 Planning Cycle	Pg 3		
10a	Donor gratitude event - Changed -		All	2 min
10b	Planning Meeting Needed?		All	2 min
10c	Next Board meeting November 19, 2020 at 5:30pm		All	0 min
10d	Guest Speakers October - December		Rev Janis	2 min
11	New Business for This Meeting	Pg 3	All	5 min
	Membership classes?			
	<u>Tabled Items</u>	Pg 3		
	Next Steps for Consolidated Campus			
	Small Group Requirements			
12	New Business for Next/Future Meeting	Pg 3	All	2 Min
13	Sunday's Gratitudes	Pg 3	All	5 Min
14	Review CIAB Schedule	On hiatus	All	0 Min
15	Lead Newsletter Articles	Pg 4	All	1 Min
16	Six Month Look Ahead on Calendar	Pgs 5-7	All	5 Min
17	Team Reports	Pgs 7-9	All	2 Min
	Adjourn and Pray out		Rev Janis	

Present: Janie Hooper, Maria Schuchardt, Madeline Pallanes, Rev Janis Farmer

Absent: Wendie Arison (illness), Marya Wheeler (delay at work)

In Service: Rev Janis

Guests: None

Center for Spiritual Living Tucson

Board Minutes for October 15, 2020

1 Call to Order/Evocation

5:30 pm

2 Visioning

Q: What is the Highest Vision or Highest Ideal for Center for Spiritual Living Tucson?

Golden Gates (like in the Wizard of Oz), fragrant flowers everywhere; Lots of happy people moving freely. Lots of laughter; Love expansive joy, touching lives, making lives richer, deeper happier, YES!; Sounds like harmony, feels like Love.

Q: What changes, evolves, or becomes as this highest vision comes into existence?

Candy canes, a sense of immense time and space; Seeing seasons changing. Lots of colors-like a rainbow; Desire, longing, searching for a better life -- Community, Love; Covid lets go, people singing, peace.

Q: Is there anything else that wants to be known, understood, or realized? What else?

We have what we need; Bright spotlights shining on a stage; Joy and more Joy, Light; Love is the only way to do all of the above.

3 Checking In (briefly, please)		All
4 Last Month's Minutes		Done
5 Call to Audience (no audience)		Rev Janis
6 Identification of New Board Members Presently we do not have a President (or Board Chair, if you prefer) or a Treasurer. Since we are officially registered as a non-profit which requires these officers, the 'seats' need to be filled. Discussion? Volunteers? Maria Schuchardt has volunteered to serve as Board Chair. Thank you, Maria! Wendie Arison has volunteered to serve as Board Treasurer. Thank you, Wendie! We thank Mariann Moery, Dick Laird and Susan Seid for their service to the CSLT Board!		Rev Janis
7 Financial/Stewardship Report		Rev Janis
7a Current Financial Reporting	Report attached as pages 10-12 & separate pages Summary: CSLT continues to operate in the black. All bills paid on time.	
7b Opportunity Fund Uses	Mariann Moery taking the lead on researching best practices for live streaming and video recording which we will want to implement when we return in person (whenever that is).	
7c Solicitation for our 2021 Charity occurs during November	Information: Suggestions will be collected from the attendees during November for local charities that support self-determined living. We'll hear from the top 3 during December and select our charity for 2021 during the first Sunday in January	
7d Question raised at the Annual Mtg re: Mortgage	Do we want to pay down the principle on our mortgage with some of our available cash? Decision: Revisit in November with a more complete Board.	
8 Current Business Items		Rev Janis
8a 911 S Craycroft facilities update	Nothing new to report	
8b Moving to Vantage West CU	The transfer of automatic donations to Vantage West continues.	

8c Administrative Support	When the office re-opens, Rev Janis will begin the search for part-time administrative support. Best job description for an Assistant defined.	
9 Review of Current Activities		
9a Education	Team Report attached.	Rev Janis
9b Youth Program	Any interest expressed or progress on having a youth gathering (on zoom) at a different time? Update: Work in progress, no resolution yet.	Marya
9c New Board Members	Welcoming Wendie Arison for a two-year term ending October 2022 and Madeline Pallanes & Maria Schuchardt for three-year terms ending Oct 2023. Thank You!	Rev Janis
9d Board Liaisons	With the annual shift in board members, it is time to re-evaluate the board liaison-ships. As long as we are entirely virtual, the board liaison-ships have fewer actual duties and do still provide a conduit for connection between our members, extended leadership and the board. (See page 4 for current liaisonships) Action: New liaisonships agreed, on page 4. Also, discussed reaching out to congregants on various teams that we haven't seen since (or haven't seen often) since we moved everything to zoom.	Rev Janis
9e Community & Growth		
	2020 Credo: CSLT inspires spiritual expression in community with all and offers an accepting, loving, and peaceful way of living a joyful, healthier, and more abundant life.	
	CSLT Community Presence: The recordings of our online Service generate views on YouTube. During September there were 76 views for 6.3 hours with 34 subscribers. The video, usually limited to the Reminder is less than an hour.	
	Newsletter Statistics: Five newsletters were sent during September to between 575 & 578 subscribers. Between 230-248 people (41-43%) opened them, and 25-32% of those who opened them clicked on something. Amazing.	
	Morning Meditation in our Zoom Room regularly has 10-14 participating from Canada to Mexico and Washington State to New York and now Florida.	
9f Covid 19	The Center's response: Until something substantive changes, we remain fully online.	
9g Small Groups		
	The men's group now meets online 1st & 3rd Thursdays for breakfast, with 6-8 attending.	
	Shelly's Prosperity+ Alums with 5-8 attending meets online and has changed to Tuesdays at 5:45 online.	
	Keith Gorley started a new book study group Sept 22 on Ernest Holmes' <i>The Art of Life</i>	
	Pat Masters began a Prosperity+III group on September 13th from 1-3pm online.	
10 2020-2021 Planning Cycle		
10a Donor Appreciation	Calendars have been mailed out, and have been well received. Complete for now.	
10b Planning Mtg	Decision: Not needed at this time.	
10c Board Mtg	Board will continue to meet online: next meeting: November 19, 2020 at 5:30 pm	
10d Upcoming Guest Speakers	Jami Lula on October 25 with Music and Message. Cynthia James has agreed to speak on December 13.	
11 New Business for this meeting ??		
Brief discussion around possible places and ways we might advertise our next set of home study (zoom) book groups early in the new year. (Caliente, Tucson Weekly, maybe Tucson Happenings)		
Tabled Items	Next steps for Consolidated Community Campus: Further discussion of this	

	item is tabled until Center and community growth clarifies our needs.
	Small group Requirements - Further discussion of this topic tabled for now.
12 New Business Items for Next Meeting ?	
Board to discuss whether we would like to increase our community tithe & charitable donation in 2021.	

13 Sunday Gratuities

Date	Honoree
10/11	Board Members - All
10/18	Out-of-towners who participate with us
10/25	P+3 & Jami Lula
11/1	B'days, anniversaries and people helping at the polling booths
11/8	Veteran
11/15	Current and recent book study participants
11/22	Musicians

14 CIAB Schedule Gregory School contact: Mary Babbitt 520 243-3222
To be scheduled when we return to The Gregory.

15 Newsletter Articles

Due Who is writing

- 10/11 Rev. Janis
- 10/18 Janie
- 10/25 Marya
- 11/1 Wendie
- 11/8 Maria
- 11/15 Madeline
- 11/22 Rev Janis

Rotation: Rev. Janis→Janie→Marya→Wendie→Maria→Madeline

16 Six Month Calendar Review Pages 5-7

17 Team Reports: Pages 7-9

<p>2020-2021 Board Liaison responsibilities: –</p> <p>Rev. J. Sunday: Music, Practitioner Core, Education, Admin, Ops</p> <p>Marya: Vice-Chair, Youth Program, Newcomers, Hosts</p> <p>Janie: Secretary, Greeters, Gratitude Banquet, Altared States, Cinema</p> <p>Wendie: Treasurer, Funding, Bookstore</p> <p>Maria: Chair, Trustees, Hospitality</p> <p>Madeline: Marcomm, Outreach, Video, Photography, Membership</p>

Adjourn and Pray Out

Center for Spiritual Living Tucson's 6 month Calendar

October 2020						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
4 Annual Meeting online after service P+3 Online (PMasters)	5	6 Art of Life by Ernest Holmes: K Gorley 3:30-5p Prosperity + Alums 5:45	7 Emergence – Derek Rydall 5:30-7	8	9	10
11 What We Believe P+3 online (PMasters)	12	13 Art of Life by Ernest Holmes: K Gorley 3:30-5p	14 Emergence – Derek Rydall 5:30-7	15 Men's Group 9a Board 5:30	16	17
18 Lunch Bunch P+3 online (PMasters)	19	20 Art of Life by Ernest Holmes: K Gorley 3:30-5p Prosperity + Alums 5:45	21 Emergence – Derek Rydall 5:30-7	22 Youth Ministry Team 6:15	23	24
25 Jami Lula speaks/music P+3 online completes (PMasters)	26	27 Art of Life by Ernest Holmes: K Gorley 3:30-5p	28 Emergence – Derek Rydall & Barbara Marx Hubbard 5:30-7	29	30	31
November 2020						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1 Pot Luck	2	3 Art of Life by Ernest Holmes: K Gorley 3:30-5p Prosperity + Alums 5:45	4 Gratitude Becomes Us 5:30-7p	5 Men's Group 9 Vision Core	6	7
8 What We Believe	9	10 Art of Life by Ernest Holmes: K Gorley 3:30-5p	11 Gratitude Becomes Us 5:30-7p	12	13	14
15 Lunch Bunch	16	17 Art of Life by Ernest Holmes: K Gorley 3:30-5p Prosperity + Alums 5:45	12 Gratitude Becomes Us 5:30-7p	19 Men's Group 9 5:30 Board	20	21
22 Cinema	23	24 Art of Life by Ernest Holmes: K Gorley 3:30-5p	25 Gratitude Becomes Us 5:30-7p	26 Thanksgiving	27	28
29	30	Dec 1 Art of Life by Ernest Holmes: K Gorley 3:30-5p	2	3 Men's Group 9 Vision Core	4	5

December 2020						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
6 Pot Luck	7	8 Art of Life by Ernest Holmes: K Gorley 3:30-5p Prosperity + Alums 5:45	9	10	11	12
13 What We B Cynthia James speaking	14	15	16	17 Men's Group 9 5:30 Board	18	19
20 Lunch Bunch Candlelighting	21 Rev. J out of town	22 Rev. J out of town Prosperity + Alums 5:45	23 Rev. J out of town	24 Rev. J out of town?	25 Rev. J out of town	26 Rev. J out of town
27 Cinema	28	29	30	31 Endings/ Beginnings	JANUARY 1ST	2

January 2021						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
3 Pot Luck	4 Roots?	5 Prosperity + Alums 5:45 Roots?	6 Basics 5:30-7:30pm	7 Men's Group 9 Vision Core	8	9
10 What We Believe	11	12	13 Basics 5:30-7:30pm	14	15	16
17 Lunch Bunch	18	19 Prosperity+ Alums 5:45	20 Basics 5:30-7:30pm	21 Men's Group 9 Board	22	23
24	25	26	27 Basics 5:30-7:30pm	28	29	30

February 2021						
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
31	Feb 1st	2 Prosperity+ Alums 5:45	3 Foundations (continues) 5:30-7:30pm	4 Men's Group 9 Vision Core 6:30pm	5	6
7 Pot Luck	8	9	10	11	12	13
14 What We Believe, Valentine's Day event?	15	16 Prosperity+ Alums 5:45	17	18 Men's Group 9 Board	19	20
21 LunchBunch	22	23	24	25	26	27

		March 2021				
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
28	March 1	2 Prosperity+ Alums 5:45	3	4 Men's Group 9 Vision Core	5	6
7 Pot Luck	8	9	10	11	12	13
14 What We Believe	15	16 Prosperity+ Alums 5:45	17	18 Men's Group 9 Board Meeting	19	20
21 LunchBunch	22	23	24	25	26	27
28	29	30	31	Apr 1		

**CSLT - Board Minutes – October 15, 2020
Team Reports for September 2020**

ADMINISTRATION

Submitted by Rev. Janis

All non-essential activities continue being deferred until 'afterwards' (whatever that means.) I so appreciate Mariann Moery constructing the agenda and minute for the board meetings, and have taken over that task again, looking forward to the day when we have an office administrator who will take on this task. Mariann is retaining the uploading of 'stuff' to the website. Our webmaster, Graeme tidies up errors we find and keeps our web presence looking sharp. Currently featured on our website landing page is information and an invitation to tune in for Jami Lula on October 25th. Maria S. uploads the online calendar & blog, and makes the Sacred Cinema bulletin insert (when we have Cinema). Thank you Maria! Kim, our new bookkeeper, continues to delight us with her competence. Bank move nearly complete. A few 'stubborn' items remain.

Our contact with the school has informed us that they will continue with school online. They felt the operational guidance available was insufficient for them to open for physical attendance, and the risk to great and so they are staying online.

ALTARED STATES

Submitted by Janie Hooper

We could still use one more person when we re-convene in person.

BOOKSTORE

Submitted by Rev Janis

On hiatus until "afterwards." Books and Science of Mind magazines are available to purchase and either pick-up or mailing. Please contact the office to see if we have what you need.

CINEMA On hiatus until "afterwards."

Submitted by Janie Hooper

COMPASSIONATE CARE

Submitted by: Rev Janis

Some meal, care and transportation services continue to be provided in very specific cases.

COMMUNITY BUILDERS/OUTREACH

Submitted by: Rev Janis

Report is included within the Body of the Minutes.

ECCLESIASTICAL CORE

Submitted by Rev Janis

Shelly Dunn continues to do the bulk of the online Sunday morning meditations.

We continued online Sunday services (through zoom). A diversity of regulars and new people keep appearing, and we get better at doing it, and individuals get more comfortable in the stay-home-isolation-mode of doing Sunday services.

Rev Janis continues the morning daily practice (on zoom), which is actually growing in daily attendance. In September there were 290 individual points of contact and 26 group affirmative prayers; in August there were 294 individual points of contact and 26 group affirmative prayers as part of this activity.

EDUCATION CORE

Submitted by Rev Janis

Pat Masters' *Prosperity Plus III* class has begun with Mariann Moery acting as tech support.

The P+III Alumni group met twice online during September with Shelly Dunn acting as host.

Keith Gorley's book study on Ernest Holmes' *The Art of Life* began September 22 with 6-8 attending.

During September, we looked at Barbara Marx Hubbard's *Emergence* as the Wednesday night book study.

At the end of the month, this small group (of 4) decided they'd like to read Derek Rydall's *Emergence* during October.

In November, Rev Janis will begin an online version of "Gratitude Becomes Us" on Wednesday evenings between 5:30 and 7.

The certificated class "Roots of the Science of Mind" will begin in January. This course reads and discusses the writings of Ralph Waldo Emerson, Thomas Troward & Emma Curtis Hopkins.

FACILITIES TEAM Report is included as agenda item.

Submitted by: Rev Janis

FUNDING TEAM

Submitted by: Rev Janis

GREETERS Situation normal, until it wasn't.

Submitted by Janie Hooper

HOST TEAM

Submitted by Marya Wheeler

Team is continuing to host online. Nicole Miller has stepped up as third Sunday host.

MARKETING AND COMMUNICATIONS TEAM

Submitted by Rev Janis

Update in the Community/Growth Agenda Item.

MEMBERSHIP Nothing to report at this time.

Submitted by Rev Janis

We have had several inquiries into when we will offer a membership class. The new liaison will be requested to work with Pat Masters and help arrange membership classes. Pat is thinking that the next membership class will occur early in the new year.

MINISTER'S TRAVEL PLANS

Submitted by Rev Janis

No travel occurred in September. The Ministers' Gathering, scheduled for Sacramento CA has been transmuted to an online event Sept.14-16. None anticipated in October. Rev Janis was and will be present for the guest speakers and guest musical artists, as she runs the zoom account.

MUSIC/SOUND

Submitted by Rev Janis

Our CSLT Orchestra continues to impress with the way they make magic behind the scenes for our Sunday performance music, and with the quality of music they provide.

During September we sang "Its in Every One of Us" by Dave Pomeranz as our opening congregational song.

NEWCOMERS TEAM Situation normal, until it wasn't.

Submitted by Marya Wheeler

PRACTITIONER CORE

Submitted by Rev Janis

At present, Shelly Dunn is conducting the bulk of the Sunday morning pre-service meditations and providing platform support twice a month, in addition to other behind the scene tasks.

She continues to host the 'alumni' Prosperity Plus III group meetings twice each month.

YOUTH & FAMILY Situation normal, until it wasn't.

Submitted by Marya Wheeler

Discussion about online youth program in the body of the agenda

VISION CORE NOTES initiated October 1, 6:30pm

Participating via Zoom: Marya Wheeler, Chris Wheeler, Barbara McGill and Rev Janis

Additional participants: Christina Reed, Carol Nigut

What's the highest vision, highest ideal for Center for Spiritual Living Tucson?

Altar of peace on which to lay my heart, coalition of new thought communities; Scene from the Wizard of Oz with the dancing munchkins, Willy Wonka's introduction of the children into the garden and river of candy delights; Map of the stars, deep, quiet water, Vista of the mountains on a beautiful day; Hill of Tara in Ireland (safe, sacred, gathering place for all the clan, protected and protective, a place of power and peace; Bathed in a warm copper glow, we sink in, and relax, and know that all is well; Unity, Peace, to serve as a source of and beacon for spiritual enlightenment.

What changes, evolves, becomes (releases, moves in or away) as this vision comes into being?

New energy, upholding and uplifting, invigorating, implementing our principles, also remember to close eyes and focus inward, inner emerging of infinite light; Butterflies on the September calendar, recognition of the magnificent complexity of spirit manifesting in so many different ways, opening up to the splendor of nature; Old West meets Rock-and-Roll, cowboy-rebel -->innovator; Steady incline, forward movement, easy; Everything is in a new beautiful wrapper waiting to be revealed; increased opportunities for gathering and attracting like-minded beings ready to evolve into the greater yet to be :-)

Is there anything else that wants to be known, realized or understood?

Outreach expanding, liquid mercury globules coalescing by individual collective action, growing, invigorating; Opening to release and guidance; Planet earth as the blue marble at peace and understanding, CSL as intentional and purposeful; Natural spring of clear, cool, rushing water bubbling up out of the ground, refreshing!; The best is yet to come; All is well and unfolding as it should in the graduate school of consciousness pervading the world of form!

Center for Spiritual Living Tucson

Board Minutes
October 15, 2020

7 Finance/Stewardship Report

Rev Janis, Interim

Executive Summary: September was a 4-Sunday month, again entirely online. Average attendance holding mostly steady.

The Board has agreed to sustain and hold the vision of increased attendance by individuals willing and able to participate (in all ways and on many levels), which allows us opportunities to expand our reach in Tucson.

	Total Sunday Offerings and P+	New Designated Monies*	Total Income	Total Expenses	Net Income	\$ per Weekly Attendee	Average Weekly Attendance
September	\$9,775	25	\$10,069	\$9,269	\$800	\$61.87	40+
August	\$7,949	\$0	\$8,463	\$8,654	<\$191>	\$39.35	40+
July	\$10,396	\$0	\$12,602	\$8,153	\$4,449	\$60.44	43+
June	\$8,651	\$47,479	\$8,870	\$7,667	\$1,203	\$53.07	41+

*Presently we have a stand-alone Facility Fund, Scholarship Fund, a Practitioner Fund, an Opportunity Fund and a Compassionate Heart fund. All are designated and are not considered as part of Total Income or Total Expenses.

Cash Balances	September	August	July	June
Chase General Ops Checking	10,624	\$10,358	\$10,239	\$9,784
Vantage W. Gen Ops Checking	34,688 α	\$33,518 α	\$35,746 α	\$30,616 α
Chase Education (Savings) Fund	0	\$0	\$0	\$0
Vantage W. Education Savings	9,621	\$10,438	\$10,308	\$8,652
Chase (Operating) Savings	0	\$0	\$0	\$0
VWCU Practitioners' Savings	412	\$412	\$412	\$412
Designated Holdings (Music)	0	\$0	\$0	\$0
SubTotal	55,345	\$54,726	\$56,705	\$49,464
Chase Opportunity Fund	0	\$0	\$0	\$0
Chase Facility Fund Savings	48,542	\$48,541	\$48,541	\$48,541
Vantage W. Facility Fund Savings	4,745	\$4,719	\$4,719	\$4,719
VWCU Imprmnt/Opportun Fund*	15,759	\$15,744	\$15,734	\$15,722
Facility Fund Invest. Acct	0	\$0	\$0	\$0
Total	124,391	\$123,730	\$125,699	\$118,446

*We received anonymous designated gifts, part of which is to be used for 'sustainable' marketing activities. We called this the Opportunity Fund. Out of this account we have funded the website upgrade & partially funded of our Office improvement fund.

αThe Gregory School has declined to accept our rental payments since May because the school remains closed.

Comparison between September 2019 and September 2020*

Attendance/Sunday	DEcreased by	9
Offerings/month	DEcreased by	\$ 371
Offerings/person/Sunday	INcreased by	\$ 20.21
Total Income	DEcreased by	\$ 2,045
Expenses	DEcreased by	\$ 2,081
Net Income	INcreased by	\$ 6

Online only in 2020, attendance estimated. As of the end of Sept we have been online for 28 weeks for Sunday Celebration Services, classes, Mastermind groups, book studies, Vision Core and monthly Board of Trustees meetings.

Sept 2019 was a 5 Sunday month and Amy Steinberg spoke & sang, and we held a concert at Unity of Peace, which was a net-zero event. (We didn't make money, we didn't lose money). We held P+III both years.

Status of the CSLT Facility Fund

Facility Fund Investment Acct Deposits: Initial Deposit \$50,000 (Nov12), Deposit \$10,236 (Mar13) Deposit \$15,188 (Dec13)
 Investment Account closed December 2016 to purchase raw land at 4961 E. 22nd St. On June 3, 2019 we sold our raw land on 22nd St, and have agreed to serve as 'bank' for the buyer for five years with annual payments, on June 3 of each year.

Date	CSLT Contributions	Various Projects & Interest	Personal Donations	\$ Total
Year End 2009				29,365
Year End 2010				48,710
Year End 2011				70,361
Year End 2012	6,800	1,045	1,430	79,636
Matching Fund Reserves			2,900	82,536
Year End 2013 (Inspection)	<1,800>	4,780	3,327	88,843
Year End 2014	<600>	1,789	25,884	115,936
Year End 2015 (Moved to River Rd)	<5,223>	<1,786>	7,109	116,027
Year End 2016 (Purchased land)	<102,024>	2,068	2,440	18,511
Year End 2017 (InvAcctClosed.)		164	1,500	20,175
Year End 2018		112	1,000	21,287
Year End 2019 (sold land & bought office)	(net) <17,146> [Ⓔ]		200	4,341
January 2020				4,341
February 2020				4,341
March 2020				4,341
April 2020				4,341
May 2020				4,341
June 2020		47,479 ☺		53,260
July 2020				53,260
Aug 2020				53,260
Sept 2020		2	25	53,287

[Ⓔ] Facility Fund expenses to relocate to our Education Center have been completed (for now). In total we spent \$59,330.32 for the down payment and the repairs required to meet the requirements of our mortgage holder. A detailed breakdown of expenditures was presented in the January 16th Board minutes. We paid approximately \$1,440 of capital expenses from the General Operations.
 ☺ We received the annual payment on the 22nd Street property during June (\$47,479.28) ☺

Budget versus Actual Expenditures and Income for 3rd Quarter and Year to Date presented separately

Range Report for 3rd Quarter

We gained 6 major contributors this quarter, which is awesome.

Donations/qtr	3Q2020		2Q2020		1Q2020		4Q2019		3Q2019	
	All	ExtndLdrs	All	ExtndLdrs	All	ExtndLdrs	All	Extnd Ldrs	All	ExtndLdrs
>\$2,000	2	1	2	1	3	0	4	1	0	0
\$1,500-1,999	4	2	2	1	3	2	3	1	4	2
\$1,000-1,499	3	1	5	1	1	1	4	2	4	4
\$750-999	4	3	2	1	4	2	5	2	3	2
\$500-749	9	2	7	3	8	4	12	5	7	3
\$250-499	8	2	8	4	13	5	11	4	12	2
\$100-249	12	5	15	4	14	2	16	2	13	5
\$1-99	11	1	6	1	20	1	12	1	24	1
0 or UnID'd	?	3	?	3	?	3	?	2	?	2
Total Number	53+	20	47+	19	66+	20	67+	20	67+	21

For the 3rd quarter 2020, the bright line (20% of the contributors donated 80% of the income) was \$540 and included 9 leaders out of 20 contributors. This was our second quarter of being entirely online.

For the 2nd quarter 2020, the bright line (20% of the contributors donated 80% of the income) was \$450 and included 8 leaders out of 21 contributors. This was our first quarter of being almost entirely online.

For the 1st quarter 2020, the 'bright line' was \$450 and included 10 leaders out of 21 contributors.

For the 4th quarter 2019, the bright line was \$600 and included 9 extended leaders out of 22 contributors.

For the 3rd quarter 2019, the bright line was \$400 and included 13 extended leaders out of 24 contributors.

